Specific Procurement Notice

Request for Bids Goods

(One-Envelope Bidding Process)

Country: Republic of Serbia Name of Project: Enabling Digital Governance Project Contract Title: Data Center Equipment Loan No.: 8947-YF RFB Reference No.: SER-EDGE-RFB-G-21-29

- 1. The Republic of Serbia has received financing from the World Bank toward the cost of the Enabling Digital Governance Project (EDGe), and intends to apply part of the proceeds toward payments under the contract for Data Center Equipment. For this contract, the Borrower shall process the payments using the Direct Payment disbursement method, as defined in the World Bank's Disbursement Guidelines for Investment Project Financing, except for those payments, which the contract provides to be made through letter of credit.
- 2. The Office for Information Technologies and Electronic Government (OITeG) now invites sealed Bids from eligible Bidders for Data Center Equipment. The purpose of the project is:
 - Creating of E-Government Disaster and Recovery (DRDC) site infrastructure
 - Enhancement of the ICT services availability
 - Enhancement of the business continuity of Government ICT services

Delivery, installation and testing of the equipment are included in the scope of the work as well as support during warranty period.

List of all hardware and software equipment.

| Item | Description | Quantity | Unit |
|------|----------------------------|----------|----------|
| 1. | Servers for applications | 20 | pcs |
| 2. | Servers for backup service | 4 | pcs |
| 3. | Servers for management | 8 | pcs |
| 4. | Hybrid storage | 2 | pcs |
| 5. | Flash storage | 1 | pcs |
| 6. | Archive storage 1 | 2 | pcs |
| 7. | Archive storage 2 | 1 | pcs |
| 8. | Backup software | 64 | licenses |
| 9. | Backup software universal | 100 | licenses |

| 10, | Backup software Baas | 200 | licenses |
|-----|----------------------|-----|----------|
| 11. | Backup storage | 1 | pcs |
| 12. | SAN switches | 2 | pcs |
| 13. | Operating system | 20 | licenses |
| 14. | Container platform | 30 | licenses |

All the necessary licenses needed for functioning and advanced functionality included.

Qualification criteria:

- 1) The Bidder shall furnish documentary evidence that it meets the following financial requirement(s): The externally audited balance sheets for the period 2018-2020 will be submitted. Where necessary, the Purchaser will make inquiries with the Bidder's bankers. The Bidder shall document via the externally audited balance sheet average annual turnover of minimum EURO 9,300,000.00 during the last three years (2018-2020).
- 2) The Bidder shall furnish documentary evidence to demonstrate that it meets the following experience requirement(s): During the past five (5) years before the date of publishing this RFB, the Bidder must have the following references:
 - The Bidder must have successfully completed at least two (2) contracts as a prime supplier, JV member, or subcontractor, related to the supply and installation of similar Data center equipment (servers and storages), related software and hardware each with a value of no less than EUR 2,000,000.
 - The Bidder must have successfully completed at least two (2) contracts as a prime supplier, JV member, or subcontractor, related to the supply and installation of similar Backup solutions, related software and hardware each with a value of no less than EUR 250,000.
 - The Bidder must have successfully completed at least one (1) contract as a prime supplier, JV member, or subcontractor, related to implementation and installation of a private Cloud solution based on the VMware platform vCloud and vRealize suite with a value of no less than EUR 500,000.
 - The Bidder must have successfully completed at least one (1) contract as a prime supplier, JV member, or subcontractor, related to supply, installation and implementation of offered Container platform with a value of no less than EUR 150,000.

Regarding above qualification requirements the Bidders must include original statements of completion/acceptance signed by the client (including the name of the client's contact person, title, address, phone and e-mail) or similar document for each of these references in their Bid. To prove this, bidder must submit original statement signed by the client.

3) The Bidder must have valid ISO 9001, ISO 20000-1, ISO 14001, and ISO 27001certificates. In case of Joint Venture (JV), each member of JV must be ISO 20000-1 and ISO 27001 certified. To prove this, the Bidder must provide copies of ISO certificates.

- 4) The Bidder must have certified experts for following technologies, that are subject of technical offer. All experts must submit certificates required as proof.
 - Two (2) certified experts with a valid certificate for offered servers.
 - Two (2) certified experts with a valid certificate for offered storage devices.
 - Two (2) certified experts with a valid certificate for offered software Backup solution.
 - Two (2 certified experts with a valid certificate for offered backup storage device.
 - One (1) certified expert with a valid certificate for offered Operating system.
 - Two (2) certified experts with a valid certificate for offered Container platform.
 - Two (2) certified experts with a valid certificate VMware Certified Professional Network Virtualization.
 - Two (2) certified experts with a valid certificate VMware Certified Advanced Professional Data Center Virtualization.

All experts must be fluent in English (both written and spoken).

Knowledge of Serbian language is desirable for the first five positions, and compulsory for the last three positions.

- 5) The successful Bidder must have the following support capabilities, during warranty period, or must demonstrate in the bid documentation a credible plan for establishing such capabilities by the contract signing:
 - Help-Desk telephone and/or Web page service with automatic problems application must be active 24 hours, every day.
 - For Technical Support Services, on-site if necessary, the Bidder must provide service warranties in accordance with the times defined in the SLA (Service Level Agreement) table. Spare parts are to be provided by Supplier. Recovery time for the locations outside Belgrade will be extended for the time spent in travelling (1h per each 50 km), for each delivery site.
- 6) Manufacturer's Authorizations are required for all hardware and software equipment, except for those technologies that the Bidder itself manufactures.
- 7) The successful Bidder, for all offered equipment and services, must provide warranty period at least 36 months from issuance of Operational Acceptance Signed.
- 3. Bidding will be conducted through international competitive procurement using a Request for Bids (RFB) as specified in the World Bank's "Procurement Regulations for IPF Borrowers" (July 2016 Revised November 2017 and August 2018) ("Procurement Regulations"), and is open to all eligible Bidders as defined in the Procurement Regulations.
- 4. Interested eligible Bidders may obtain further information from the Central Fiduciary Unit of the Ministry of Finance and inspect the bidding documents from 09:00 to 15:00 hours at the address given below.
- 5. The bidding document in English only may be purchased by interested eligible Bidders upon the submission of a written application to the address below and upon payment of a

nonrefundable fee of EURO 40.00 or equivalent in Serbian Dinars (RSD) based on the selling exchange rate published by the National Bank of Serbia on the date of payment.

Domestic Bidders shall make payment to the Government Treasury Account no.:

840-745128843-36- Other budget revenues of the Republic, with reference to the model approval number 97 41601, payment code 253 with obligatory Purpose of payment: SER-EDGE-RFB-G-21-29.

Foreign bidders shall make payment according to following payment instructions:

FIELD 32A: VALUE DATE-EUR-AMOUNT FIELD 50K: ORDERING CUSTOMER FIELD 56A: DEUTDEFFXXX (INTERMEDIARY) DEUTSCHE BANK AG., F/M **TAUNUSANLAGE 12** GERMANY FIELD 57A: (ACC.WITH BANK) NBSRRSBGXXX NARODNA BANKA SRBIJE(NATIONAL BANK OF SERBIA-NBS) **BEOGRAD, KRALJA PETRA 12** SERBIA FIELD 59: /RS3584000000000273086 (BENEFICIARY) REPUBLIC OF SERBIA-BUDGET **KRALJA MILANA BR.14** BEOGRAD SERBIA FIELD 70: DETAILS OF PAYMENT Ref: SER-EDGE-RFB-G-21-29

Bank/transfer charges are on bidder's account. Kindly mark in instruction for payment.

The document will be sent by e-mail.

- 6. Bids must be delivered to the address below on or before March 02, 2022, 12:00 Noon, local time. Electronic Bidding will not be permitted. Late Bids will be rejected. Bids will be publicly opened in the presence of the Bidders' designated representatives and anyone who chooses to attend at the address below on March 02, 2022, 12:15 p.m. local time in the Conference room at the 1st floor.
- 7. All Bids must be accompanied by a Bid Security of **EURO 75,000.00.**
- 8. The addresses referred to above are:

Office for inquiry and issuance of the bidding document: Ministry of Finance Attn: Ljiljana Krejović, CFU 3-5 Sremska St, 7 floor Room 708 Tel: +381 11 7652652 11000 Belgrade To: ljiljana.krejovic@mfin.gov.rs Cc: ljiljana.dzuver@mfin.gov.rs Cc: edge@ite.gov.rs

The Bid submission address is:

Ministry of Finance 3-5 Sremska St, 7 floor Office 708 11000 Belgrade Republic of Serbia